

ScottMadden Partners with ACORE to Release White Paper Focused on Evolving Utility Business Models

Renewable Energy Drivers of Change and Overview of Actions from the Utility Perspective

ATLANTA, GA – (June 25, 2014) – ScottMadden, Inc., one of North America’s leading energy consulting firms, contributed to a new report from the American Council on Renewable Energy (ACORE) titled [Evolving Business Models for Renewable Energy: 2014 Industry Review](#). The report is an ACORE member-authored publication that explores key issues and provides recommendations related to evolving utility business models through the integration of renewable energy.

The compilation leads with ScottMadden’s contribution titled, “Renewable Energy Drivers of Change and Overview of Actions from the Utility Perspective.” While utility-scale renewable strategies can be similar to traditional utility-scale generation, the utility business model may face significant changes from customer-sited distributed resources, especially distributed solar photovoltaics. The analysis provides an overview of current utilities’ responses and a course of action for the future.

The report determined that despite some rhetoric to the contrary, utilities will continue to exist and play a vital role in providing valuable services to customers. Therefore, utilities must have room to become valuable partners to ensure that distributed generation becomes a long-term, positive enhancement of the electric grid.

“ScottMadden has seen strong interest in understanding the impact and opportunities associated with distributed resources. This is a timely examination of the critical issues facing the industry,” says [Chris Vlahoplus](#), partner and clean tech & sustainability practice leader at ScottMadden.

For more information about our approach for renewable energy, key issues in the marketplace, or recommendations for moving forward, please [contact us](#).

About ScottMadden’s Clean Tech & Sustainability Practice

Leveraging our energy expertise, the ScottMadden Clean Tech & Sustainability practice helps our clients effectively navigate through the quickly changing energy landscape. We specialize in assisting our clients with sustainable energy strategies and making smart portfolio choices. We work with our clients to understand and effectively utilize cleaner, renewable sources of energy, such as nuclear, wind, solar, biomass, and biofuels. Our experienced team of energy practitioners understands the roles of energy efficiency, demand response, and storage as part of an integrated strategy. We also assist clients with sustainability, bringing an understanding of energy-unique concerns.

About ScottMadden, Inc.

ScottMadden is the management consulting firm that does what it takes to get it done right. Our practice areas include Energy, Clean Tech & Sustainability, and Corporate & Shared Services. We deliver a broad array of consulting services ranging from strategic planning through implementation across many industries, business units, and functions. To learn more, visit www.scottmadden.com | [Twitter](#) | [Facebook](#) | [LinkedIn](#)

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