



Wind Power Plant Acquisition

CHALLENGE

To take advantage of an acquisition opportunity, our client, a power generation investment firm, contacted ScottMadden to support the diligence of an in-development utility-scale wind energy power plant. The asset had run into permitting issues and was at risk of being discontinued. Our client, who had extensive power generation permitting experience, hoped to buy the plant at a discount, resolve the issues, and divest the asset for a multiple of the original cost. ScottMadden was brought in to validate the bid price and guide the purchasing strategy.

PROCESS

- Engaged our network at leading electric power, utility, and renewable energy firms to benchmark various utility-scale wind energy project costs in the market
- Performed financial sensitivity analysis for the project's return on investment and yield metrics
- Devised a variety of bidding strategies that offered different “win-win” scenarios for both our client and the developer offering the asset

RESULTS

- Evaluated bid and made the recommendation to expand the current bid to include both the power plant and the 10,000+ acres of land on which the asset was being developed
- Enabled our client to create additional revenue streams by owning both the wind asset and land through avenues such as lease payments and mineral mining
- Ultimately, with our support, the proposed bid was accepted by the developer

AT A GLANCE



**250MW
wind farm**



**Developed
Purchasing Strategy**

- **Operations and Maintenance (“O&M”) costs**
- **Insurance costs**
- **Property tax costs**
- **Tax Equity**
- **Project Debt**

ScottMadden has worked with a number of utilities to develop and scale their solar strategy. [Contact us](#) to learn how we can help support your renewable projects.

Smart. Focused. Done Right.®



CONTACT US



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