

Summary

Evan Fairmont joined ScottMadden in 2017 after earning an M.B.A., with a concentration in finance and consulting, from the University of North Carolina Kenan-Flagler Business School. Since joining ScottMadden, his work has focused on utility-scale solar strategy and deployment, renewable lifecycle development, process optimization, grid modernization, energy storage, NERC compliance, and enterprise risk. Prior to joining ScottMadden, Evan interned with Amazon, where he designed and implemented an operational model to increase throughput at a large fulfillment center. Prior to business school, Evan worked as a consultant in the nonprofit sector, leading clients through organization transformation and designing and implementing fundraising strategies. In addition to an M.B.A., Evan holds a B.A. in international relations from Lewis & Clark College.

Areas of Specialization

- Renewables
- Utility-Scale Solar
- Grid Modernization
- Energy Storage
- Regulatory Policy
- Strategy Implementation
- Strategic Assessment and Planning
- Program and Project Management

Recent Assignments

- Led consultant and client teams to develop an initial four-year grid plan for a large, regulated utility client. The grid plan addressed the utility's strategies to meet objectives set by the state legislature related to affordability, equity, stakeholder engagement, distributed energy resources (DER), electric vehicles, energy efficiency, advanced distribution planning, grid modernization, and reliability and resiliency
- Supported the development of a bi-annual regulatory filing detailing the investor-owned utility's plans, implementation road maps, and regulatory strategy related to energy storage and electric vehicle integration, energy efficiency, grid operations, integrated planning, DER interconnection, and AMI
- Worked with a renewable developer to optimize, standardize, and document the project lifecycle process from prospecting through first year of operations across all business stakeholders. Developed process maps and related procedures for five sub-processes, including prospecting, development, commercialization and procurement, construction, commissioning, and operations
- Developed strategy and road map for a large, public power utility to deploy 10 GW of utility-scale solar assets by 2035, including land acquisition strategy and cost model, asset development and ownership approach, third-party partnership strategy, and identification of desired capabilities and resources
- Supported cross-functional workshops with key stakeholders to identify capability and resource gaps across business units, including transmission, environment, major projects, and commercial energy solutions
- Facilitated process to identify potential locations for siting energy storage assets within the client's service territory and assisted in assessing locations to maximize across a number of factors, including least cost, use case(s), and system need
- Performed gap analysis to identify desired resource and capability needs to support utility-scale renewable business unit
- Supported business transformation project across five operating companies at a Fortune 100 utility to identify and implement credit and collections process and workflow improvements. Performed industry benchmarking to understand industry best practices within credit and collections, led internal client team through gap analysis to identify opportunities, facilitated future state process design workshops, and developed business case to capture potential savings resulting from business, resource, and process changes. Identified annual savings of \$6 million to \$10 million and presented recommendations to chief risk officer and other executive leadership
- Identified \$72 million in cost savings for a nuclear energy facility operator, surpassing the client target by \$22 million through identification of workload reduction initiatives and development of accompanying organizational structure and processes
- Led a large-scale implementation as part of a NERC recovery for a large utility in the southeast. Worked across 54 fossil power plants to implement a quarterly self-certification process to certify compliance with applicable NERC standards. Led meetings at 14 stations with station management, including general managers, operations and technical superintendents and regional compliance managers
- Developed pro forma and business case to evaluate options for future capital investment and determine whether to extend the life of a nuclear power plant in 2030 or invest in a new CCGT