

## Summary

Jonathan Harb joined ScottMadden in 2014 after five years in internal strategy and technology consulting roles at ExxonMobil. During his tenure at ExxonMobil, he focused on project and change management for the deployment and support of an engineering suite of applications for users in a global engineering division, gaining Fortune 5 experience in information technology, cost strategy, and financial analysis. Since joining ScottMadden, he has broadened his functional knowledge to include everything supply chain, performance metrics, and analytics. His industry experience includes utility, energy, technology, entertainment, manufacturing, education, and home healthcare. Jonathan received a B.S. in computer engineering from Louisiana State University and an M.B.A. from the Flores M.B.A. Program also at Louisiana State University.

## Areas of Specialization

- Supply Chain
- Strategic Assessment and Planning
- Performance Benchmarking and Surveys
- Operating Model Improvement
- Delivery Model Optimization
- Supply Chain Analytics and Data Science

## **Prior Assignments**

- Led the inventory management work stream for a supply chain operations transformation effort at a large electric utility. Managed the inventory optimization activities while dealing with two large software deployments and the need to develop inventory analysis capabilities
- Assessed the inventory, distribution network, and logistics activities at a large electric utility by conducting a
  work activity survey, assessing leading practices adoption, analyzing metrics, and holding stakeholder
  interviews. Presented recommendations and built them into an integrated optimization program
- Led an effort to evaluate and align the catalog, inventory, materials management, and expediting functions to the appropriate organizations. The key objective was to recommend future state roles and responsibilities for these functions as well as a transition plan for them
- Established a comprehensive strategic sourcing plan, trained team members to build category plans, and documented the savings validation and capture process for the category management function at a large utility company
- Developed an implementation plan and supporting business case to address the results of a gap analysis for supply chain activities at a large utility company. Quantified and planned the work to build the foundational model
- Led the customer service technology workstream for a supply chain transformation effort at a large gas and electric public utility. Managed the full technology implementation from gathering initial business requirements to managing stabilization after initial deployment
- Assessed the end-to-end supply chain activities at a large gas and electric public utility by doing a work activity survey, holding representative stakeholder interviews, conducting site visits, assessing leading practices adoption, analyzing/benchmarking performance metrics, and facilitating spend and capital project assessments. Presented recommendations with an associated implementation plan and supporting business case to gain approval to move forward with the implementation of a new service delivery model
- Conducted a leading practices assessment workshop on inventory management at a large gas and electric utility to determine maturity gaps and recommendations to bridge them
- Created the initial key procurement policies, processes, and process maps for a utility company to prepare them to execute strategic procurement
- Assessed the contractor workforce management program for a large utility company for data integrity and process improvement opportunities. Served as the lead consultant on the data validation aspect of this effort, validating more than 2,400 contractors while offering prioritized recommendations for further process improvements related to enterprise interfaces and data integrity
- Created a cost model to define the impact of strategic decisions being considered by a large oil and gas
  corporation. Worked with multiple stakeholders to collect and segment eight years of data. Analyzed the data
  and presented recommendations to guide future strategic implementation projects