

ScottMadden Energy Industry Update Examines Utility Strategies and Opportunities

ATLANTA, GA – (November 16, 2016) – ScottMadden, Inc., one of North America’s leading energy consulting firms, recently released its Fall [Energy Industry Update](#). For more than a decade and a half, the ScottMadden Energy Industry Update has served as the catalyst for strategic discussion, debate, and decisions. More than 10,000 executive leaders rely on it for thought-provoking insights on the energy utility industry’s most important trends. This highly anticipated semi-annual report will give you bottom-line insights, distill recent events, and help you as you prepare to anticipate and respond to emerging trends.

Themed “**As Yogi Berra Might Say...**,” this issue focuses on strategic drivers that are propelling our industry. Many utilities are shifting focus back to the core business, increasing grid investments, and testing expanded customer-centric offerings. ScottMadden’s [report](#) reviews which earnings growth strategies utilities are using. As energy utilities seek to deploy capital to grow their business, they are looking at both opportunistic and strategic acquisitions, especially in the rate-regulated utility and pipeline space. This [report](#) provides an overview of recent utility merger and acquisition activity.

“Acquisitions continue to remain on the strategic menu, particularly in this era of low interest rates and modest commodity sales growth,” said [Stuart Pearman](#), partner and energy practice leader at ScottMadden. “Some deals, like pipeline acquisitions, round out utilities’ portfolios and also reflect the continued influence of natural gas in the power sector. Other cross-border transactions illustrate that the U.S. utilities sector continues to be an attractive market.”

Click [here](#) to read the latest Energy Industry Update. [Contact us](#) to schedule a discussion with our thought leaders.

About ScottMadden’s Energy Practice

We know energy from the ground up. Since 1983, we have been energy consultants. We have served more than 300 clients, including 20 of the top 20 energy utilities. We have performed more than 2,400 projects across every energy utility business unit and every function. We have helped our clients develop strategies, improve operations, reorganize companies, and implement initiatives. Our broad and deep energy utility expertise is not theoretical—it is experience based.

About ScottMadden, Inc.

ScottMadden is the management consulting firm that does what it takes to get it done right. Our practice areas include Energy, Clean Tech & Sustainability, Corporate & Shared Services, and Grid Transformation. We deliver a broad array of consulting services ranging from strategic planning through implementation across many industries, business units, and functions. To learn more, visit www.scottmadden.com | [Twitter](#) | [Facebook](#) | [LinkedIn](#)

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