

## Summary

Eric Hanson joined ScottMadden in 2013. He has experience in several areas, including business and strategic planning, regulatory/public policy, quality improvement processes, and project management. Prior to joining ScottMadden, Eric worked at Hewlett-Packard Enterprise Services, serving as an internal quality consultant to the state of Wisconsin's Medicaid program and worked as a legislative aide in the Wisconsin State Assembly. Eric earned a B.A. in political science and a certificate in business from the University of Wisconsin-Madison and an M.B.A. from the Wisconsin School of Business at the University of Wisconsin-Madison. He also is a GRI Certified Sustainability Professional and Sustainability Accounting Standards Board Fundamentals of Sustainability Accounting credential holder.

## Areas of Specialization

- Sustainability and Corporate Responsibility
- Energy Corporate Services
- Strategic Assessment and Planning
- Strategy Implementation
- Decarbonization
- Rates and Regulation

## Recent Assignments

- Assisted a Caribbean electric utility develop a multifaced, five-year strategic plan based on a handful of scenarios, including achieving desired regulatory reforms, accelerating deployment of utility-scale renewables, switching from diesel to natural gas to power generating assets, and evolving customer and investor expectations
- Assisted a renewable energy company develop several sustainability-related policies on climate change, diversity, equity, and inclusion, the environment, and health and safety
- Supported a federal power agency develop and execute a targeted communications plan in support of its diversity, equity, and inclusion efforts
- Assisted a federal agency develop its response to Executive Order 13985: Advancing Racial Equity and Support for Underserved Communities Through the Federal Government
- Designed an ESG stakeholder engagement and materiality approach for a generation and transmission electric cooperative serving two and a half million customers in North Carolina
- Assisted a combined electric/gas utility identify and analyze the pros/cons of selling its gas LDC business, including industry headwinds/tailwinds, summary of recent transactions, and an overview of state and federal regulatory landscapes
- Assisted a utility holding company centralize its real estate and facilities functions. Support included identifying activities performed at each utility and quantifying the resources dedicated to each task, developing a new center-led operating model and accompanying organization structure, establishing high-level governance structure and implementing policies, and developing formal metrics and reporting processes
- Provided overall project management support for a vertically integrated utility's IT organization that was formalizing/documenting its governance structure (i.e., governance, oversight, support, perform responsibilities), developing a formal operating model, and updating its control documents
- Conducted several focus groups and deployed a multichannel customer survey for an electric utility that wanted to better understand what customers value in terms of their electricity service (i.e., reliability, cost, minimizing environmental impact, etc.) and interest in alternative rate designs
- Assisted a New York utility evaluate its cost-recovery options for the non-wires alternatives component of the state's Reforming the Energy Vision proceeding; support included drafting regulatory filings and developing a model to determine potential financial impacts of non-wires alternatives projects
- Served as the project manager for a natural gas company that had two operating companies filing rate cases simultaneously. Support included developing regulatory strategy, ensuring adherence to project schedule, and assisting in the drafting of witness testimony and supporting exhibits
- Supported the development of a business plan focused on entering the U.S. water market for water rights, water services, and water production (i.e., desalination)
- Assisted a vertically integrated utility prior to the submission of an electric rate case. Support included developing regulatory strategy, performing quality assurance reviews of all capital project documentation, and assisting in the writing of witness testimony and supporting exhibits