

Summary

Marc Miller is a partner with ScottMadden. Mr. Miller has been with the firm since 2008 and has more than 15 years of experience helping business leaders become more successful. He has expertise in strategic and business planning, operational improvement, organizational design and staffing, and other management practices across a broad range of functions in several industries, especially energy and related services. Marc leads ScottMadden's public power and electric cooperatives practice and his clients have ranged from Fortune 500 companies to government-owned entities to small businesses. Prior to joining ScottMadden, Marc held leadership positions in operations, supply chain, sales, and customer service. He received a bachelor of industrial engineering with highest honor and a master of science in industrial engineering with a focus on manufacturing and logistics systems from Georgia Tech, where he was a National Merit Scholar, a Governor's Scholar, and a George Fellow.

Areas of Specialization

- Strategic and business planning
- Operational excellence/best practices
- Operational transformation
- Organizational design and staffing
- Process improvement
- Program design/implementation

Recent Articles and Speeches

- "Working Cross-Functionally to Improve Nuclear Parts Availability." Platts Utility Supply Chain Management Conference. San Diego, CA. January 2016
- "Four Keys to Successful Strategic Planning in Public Power." ScottMadden.com. December 2015
- "Industry Leading Performance: How Do You and Your Suppliers Measure Up?" Platts Utility Supply Chain Management Conference. Orlando, FL. January 2015
- "Essential Strategic Levers of High-Performing Utility Supply Chains." Platts Utility Supply Chain Management Conference. San Diego, CA. January 2014
- "Power Supply Trends – What Are the Impacts on Transmission?" Infocast Transmission Summit. Washington, DC. February 2013
- "Five Strategic Priorities for Generation and Transmission Cooperatives." ScottMadden.com. December 2012
- "Gaining Access to Capital Markets." ScottMadden.com. June 2012
- "Managing Generation Assets." ScottMadden.com. April 2012

Recent Assignments

- Served as an external industry expert on the strategic planning steering committee for an energy company with more than \$40 billion in assets
- Worked with the new CEO of a multi-billion-dollar public power generator to transition to a new top-level organization structure that better supported the changing strategy and developing business needs
- Partnered with the chief nuclear officer of one of North America's 10 largest nuclear operators and his leadership team to implement a transformational improvement program of 19 fleet-wide initiatives. Solutions covered engineering, work management, operations & maintenance, and supply chain. Provided executive coaching, program management and change management expertise, and execution support for the teams
- Worked closely with the CFO, his team, and their customers to redesign the financial planning and budgeting process for one of the largest investor-owned utilities in the United States in order to enhance integration across the business and produce significant improvements in process reliability, efficiency, and flexibility. Designed supporting organization and implementation strategy, including project and change management
- Partnered with the chief accounting officer of a very large, vertically integrated utility with competitive and regulated operations in multiple jurisdictions to deliver an organizational and business transformation that began with development of a new strategic direction and produced recurring cost savings of more than 10%
- Co-conceived and drove major process improvement and reengineering efforts with the C-suite of an \$11 billion integrated energy company to harvest labor cost savings of more than \$200 million. Served as primary strategic advisor and led establishment and operation of the PMO
- Advised the EVP of a \$5 billion public power company and served as project director for an enterprise-wide business transformation effort to deliver a 20% labor savings over a 36-month period; ultimately achieved cumulative savings of approximately \$500 million, as attested to by the CEO