

### *Summary*

Greg Litra is a partner with ScottMadden, with principal expertise in financial, economic and regulatory analysis, strategic planning, corporate governance, risk management, and transaction support. He specializes in the energy and utilities business sectors. He also leads the firm's energy, clean tech, and sustainability research activities and spearheads publication of ScottMadden's Energy Industry Update and other occasional publications. He is a member of the New York, Connecticut, and District of Columbia bar associations, as well as the Energy Bar Association and the American Bar Association's Public Utilities and Environment, Energy & Resources sections. Prior to joining the firm in 1995, Greg was a corporate lawyer and business litigator on Wall Street and in Atlanta. As a lawyer, Greg worked with utilities, investment banks, and other companies in equity and debt offerings, project and secured financings, corporate litigation, and transaction due diligence. He also clerked for the Federal Court of Appeals for the Fourth Circuit. Greg earned a J.D. from the University of South Carolina School of Law, where he was editor-in-chief of the South Carolina Law Review. He also earned an M.S. in industrial administration (MBA-equivalent) from Carnegie Mellon University, where his academic concentrations were in the areas of finance, accounting, and entrepreneurship. Greg is a Phi Beta Kappa graduate of Wofford College, where he earned a B.A. in economics and philosophy.

### *Areas of Specialization*

- Markets and RTOs
- Regulation and rates
- Utilities
- Analytics
- Assessments
- Mergers and acquisitions
- Strategic and business planning

### *Recent Articles and Speeches*

- "Restructuring FutureGen: Will Progress Be Delayed for Clean Coal Technology?" Electric Light & Power, May/June 2008, with Brad Kitchens
- "Environmental Issues and Their Potential Impact on Rate Cases." Presentation, American Gas Association Accounting Services/Edison Electric Institute Corporate Accounting Joint Committee Meeting, San Francisco, CA. May 20, 2008
- "Environmental Regulations and the Potential Impact on Rate Cases." Presentation, EUCI Rate Case Essentials Conference, Denver, CO. November 7, 2007
- "The State of the Electric Industry." Luncheon Keynote Address, Progress Energy 2007 Energy Delivery Kick-Off Meeting, Raleigh, NC. January 25, 2007

### *Recent Assignments*

- Scanned and assessed the business and market environment of the power, gas, coal, and clean technology sectors in support of numerous energy company strategic planning efforts as well as executive updates and conference presentations
- Supported a large, renowned regional transmission organization in the development of its strategic plan
- Assisted a large international conglomerate in the assessment of the water and wastewater operation and maintenance services market in selected regions of the United States
- Reviewed and evaluated "smart grid"-related products and related tariffs for a strategic retreat for executives of a Mid-Atlantic wires-only utility
- Assisted a large electric reliability organization in a facilitated session, the output of which informed management's strategic planning efforts
- Assessed the market for power plant operations and maintenance services on behalf of a large southeastern electric utility
- Assessed the potential market for transmission additions for a start-up transmission organization, identifying market participants by segment, relevant transmission regions, and consumption level