

Summary

Greg Litra is a partner with ScottMadden, with principal expertise in financial, economic, and regulatory analysis, strategic planning, market assessment, risk management, and transaction support. He specializes in the energy and utilities business sectors. He also leads the firm's energy research activities and spearheads the publication of ScottMadden's Energy Industry Update. Greg is a member of the New York and Connecticut bar associations and the Energy Bar Association.

Prior to joining the firm, he was a corporate lawyer, working with utilities, investment banks, and other companies in equity and debt offerings, project and secured financings, business litigation, and transaction due diligence. Greg earned a J.D. from the University of South Carolina School of Law, where he was editor-in-chief of the South Carolina Law Review. He also earned an M.S. in industrial administration from Carnegie Mellon University, where his academic concentrations were in the areas of finance, accounting, and entrepreneurship. Greg is a Phi Beta Kappa graduate of Wofford College, where he earned a B.A. in economics and philosophy.

Areas of Specialization

- Market Assessment
- Strategic Assessment and Planning
- Regulatory Policy and Strategy
- M&A Due Diligence and Integration
- Analytics and Data Science
- Risk and Compliance

Recent Articles and Speeches

- "What We Didn't See Coming in 2022." Electric Cooperatives of South Carolina Winter Meeting. December 6, 2022
- "Resource Adequacy – Time for a New Approach." (with C. Lyons). Utility Dive. July 31, 2023
- "Utility Themes: Strategies and Spending." Energy Central. June 26, 2023
- "Winter Storm Elliott: Grid on the Edge." (with C. Lyons). ScottMadden infographic. January 2023
- "IRA of 2022 – Some Possible Implications of Turbocharged Fiscal Support." Energy Central. November 1, 2022
- "Emerging Cost and Affordability Challenges in Time of Transition." Energy Central. September 30, 2022

Recent Assignments

- For a regional consortium, prepared a white paper summarizing advanced nuclear (including fusion) and medical radioisotopes technologies and the market and employment opportunities
- For a Canadian utility, reviewed the fuel and purchase power hedging program in anticipation of regulatory changes
- For a large, international renewables developer, summarized the state-level context for offshore wind development, including market structure, potential off-takers, resource outlook, legal and regulatory considerations, current energy costs, and gas and power infrastructure context
- For a leading utility infrastructure services company, conducted a detailed analysis of more than 150 U.S. and Canadian electric, gas, and combination utility operating companies to inform strategy and business development and identify geographic and service expansion opportunities. Researched trends in new infrastructure markets, particularly 5G broadband and water/wastewater, and analyzed key national and regional competitors
- Prepared an assessment of potential markets for small modular nuclear reactors and developed white papers outlining the global SMR opportunity for a policy-making audience
- For a power transmission industry organization, prepared a report on the considerations for and impacts of renewable resource integration and resilience risks on regional power systems